



# MEMORANDUM

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**DATE:** February 16, 2005

**TO:** Members of the Mayor and Council  
Downtown and Rio Nuevo Subcommittee

**FROM:** Karen Thoreson  
Assistant City Manager

**SUBJECT:** Fox Theatre Financing Plan

Staff is prepared to recommend in March that the Rio Nuevo District Board and the Mayor and Council approve a financing plan in order to complete the Fox Theatre by December 31, 2005. As we have discussed with the Subcommittee in the past, while the Fox is making satisfactory incremental progress with renovation work, construction costs are escalating faster than fundraising progress. Completion of the project this year will preclude annual inflationary increases of at least \$500,000. In addition to having very significant local economic impacts, opening the Fox Theatre will have a tremendous impact on downtown redevelopment efforts. The Fox will be a catalyst for downtown investment, entertainment programming, and community participation.

## **Funding Requirement**

Guaranteed maximum price to complete building renovation	\$6,647,000
Fixtures, Furniture, Equipment	2,000,000
<b>Total Cost to complete</b>	<b>\$8,647,000</b>
Less: Cash on hand for capital improvements	1,233,500
Less: Historic and New Markets Tax Credits	1,800,000
<b>Proposed Rio Nuevo gap financing</b>	<b>\$5,624,500</b>

## **Due Diligence**

Staff has been rigorous in its review of the Fox Foundation's financing request. That due diligence has extended to obtaining independent 3<sup>rd</sup> party opinions with regard to financial feasibility. We have also scrutinized construction plans and we have worked very closely with the Fox Foundation Board to better understand its internal capacity for management of both the current development and future operational aspects of the theatre.

Construction scope of work and price: The Fox has obtained a guaranteed maximum price bid of \$6,647,000 from a firm qualified to furnish all labor and materials necessary to complete this type of historic theatre project. As unique as this project is, value engineering continues in weekly construction meetings. In fact, given the combined level of our past and future financial

investments in the Fox, we have assigned Rio Nuevo’s newly hired expert Construction Manager to oversee construction progress. In collaboration with Fox project managers, he will be responsible for protecting the integrity of the construction budget and the overall quality of work performed. All proposed work would be in compliance with the US Secretary of Interior’s standards for historic renovation. Our analysis of the bid revealed that it is reasonable in relation to the scope of work. And, the scope of work and price compare favorably with historic theater projects in markets similar to Tucson size and demographics.

Pro Forma: Staff has satisfactorily completed reviews of operating pro-formas and tested assumptions for reasonableness. In addition, the pro-formas have been extensively reviewed by other professionals in the theater and entertainment industries. These include: Bob Papke, SMG Management; Jessica Andrews, Managing Director of Arizona Theatre Company; Molly Fortune, Senior Staff of Atlanta Fox; and Chad Hershner, Executive Director of Charlottesville Virginia Paramount. In addition, we have asked civil engineers at GLHN to review the costly utility line items within the budget. The recommendations of these professionals are being incorporated into the business plan. There is a consensus among these professionals that the projections are conservative and reliable, and that the assumptions underlying the plan are deemed in line with industry standards.

### **Organization Capacity**

Fundraising: In order to accelerate fundraising progress, the Board is forming new partnerships with private sector individuals, the business community and other organizations that are poised to bring increased momentum to the project. For example, the Friends of Downtown and the Southern Arizona Leadership Council have stepped forward to join the effort. The standing of these two organizations in the community makes them uniquely qualified to enlist the business community’s support and to leverage more extensive philanthropic giving. They are likely to accept positions on the Fox Board and this in turn will enhance the business management skill set of the Foundation. In addition, a professional Development Director, with demonstrated accomplishments in large gifts, will be hired by the Foundation. Interviews of qualified applicants are taking place concurrent with the Mayor and Council and Rio Nuevo District Board review of this financing plan.

Board Development: The Foundation Board has implemented an aggressive campaign to expand its fundraising capacity as well as construction expertise, business acumen and operations management. Individuals in the business and philanthropic communities have been recruited for Board membership and fundraising leadership.

### **Tax Credit Equity Investments**

Both Historic and New Markets Tax Credits are available for up to 20% of eligible restoration costs incurred in the project. The eligible basis is presently estimated to be \$9-10 million. Approximately \$2 million is expected by the Fox, and has been included in budget forecasts. Absent that equity investment, this proposed financing plan would be infeasible. We have

therefore spoken directly with Christine Fedukowski, Acquisitions Manager with National Trust Community Investment Corporation, who advises that she will be submitting a letter of intent, backed by Bank of America, on or about February 18, 2005. That letter will set forth the terms of the investment commitment, and it would then be reviewed by legal and financial staff to ensure that Rio Nuevo's and the City's interest are well protected.

### **Gap Financing Plan**

The intent is to loan the Fox approximately \$5.6 million and to take repayment over 15 years. Rio Nuevo will either bond directly, or borrow from the IDA. Rio Nuevo would set up a \$3.5 sinking fund to service the debt in the early years. The Fox will repay all principal and also cover all of Rio Nuevo's interest expense and cost of issuance. The Fox will make annual payments to Rio Nuevo of not less than \$300,000.00 or \$1.5 million every 5 years. There may be a balloon payment of as much as \$2 million in the 15<sup>th</sup> year, dependent upon fundraising success. Should that be the case, it is reasonable to believe that that amount can be refinanced privately by the Fox.

### **Next Steps**

Following this Subcommittee presentation, staff will develop a term sheet to assist the City Attorney and Rio Nuevo's legal counsel with preparing a renegotiated lease and development agreement. In addition to all customary terms for this type of transaction, we will require that Rio Nuevo be offered two (2) seats on the Fox Foundation Board given its total investment in the project. It is expected that the Rio Nuevo Citizens Advisory Committee and Rio Nuevo Board will take this matter up for approval at their meetings on March 2<sup>nd</sup> and 9<sup>th</sup> respectively. The financing request and development agreement would then be presented to the Mayor and Council on March 22<sup>nd</sup>.

KT:GS

### **Attachments:**

- A. Fox Foundation Gap Financing Request
- B. 8-Year Operations Budget
- C. Projected 2006 Event Programming and Concessions Income
- D. Breakdown of \$7M in all Contributions Raised to Date
- E. Donor List July 2002 to Present

## ATTACHMENT A

**Fox Tucson Theatre  
Gap Financing request  
February 17, 2005**

Members of the Mayor and Council subcommittee for downtown and Rio Nuevo:

The Fox Tucson Theatre Foundation is requesting assistance in acquiring \$5.6 million in gap financing to complete the theatre's rehabilitation from the *Rio Nuevo Multipurpose Facilities District*. At this time, although we feel that we have accomplished a great deal of the required work, fundraising is not keeping pace with increases in construction costs. In 2004, the Foundation raised nearly \$1 million, but the cost of the project increased by \$500,000. At this point, we have secured at least \$1.8 million in Federal Tax credits through the *Bank of America National Trust for Historic Preservation Community Investment* fund, and are looking to finance \$5.6 million to complete the rehabilitation this year. As part of this submitted request I have attached an 8-year operations pro-forma, proposed booking calendar, a list of all Fox contributors to date and an overview of the staffing of the project and their qualifications as well as other pertinent information.

The Fox Tucson Theatre Foundation Board is confident that with Foundation staffing, and increased Board of Directors capacity, that debt service for this request can be met.

**Current Status/Fundraising To Date****Comparative Analysis with other Historic Theatre Projects**

The Fox Tucson Theatre project stands now at an important crossroads. Architectural plans have been completed, and, by March of this year, 40% of the rehabilitation will have been accomplished. An enormous amount of community contributions and support have been realized including the raising of over \$7 million and the recruiting of hundreds of volunteers in the mission of returning the theatre to public use. The Fox Tucson Theatre is in fact, ahead of schedule when compared to other theatre projects around the country. It is also under National budget averages. The Fox Tucson Theatre will be only the 2<sup>nd</sup> theatre in the United States to capture tax credits as part of its financing (\$1.5 million), and is listed on the **National Register of Historic Places as a Nationally Significant Structure**, a credit to our community and future cultural tourism destination.

**Community Support/Donors To Date/Fundraising Plans**

Nearly 700 individuals have contributed to the Fox project since its inception (see attached), and checks continue to arrive *weekly* in support of the project. 67 grants have been written in the past 5 years, and new funders are being identified weekly. The Fox Tucson Theatre Foundation will complete the hiring of a full-time development associate in February of 2005. When compared to other cultural entities in the community, the Fox project has a greater support base than many, as it interests those with a passion for many aspects of the performing arts, cinema and historic preservation. Naming opportunities, buy-a-seat sales and additional organized fundraising activities will cover debt service for the proposed loan and enable the theatre to re-open as soon as possible.

### **Economic Impact of Completed Project**

A preliminary economic impact estimate, projected that the Fox, by year four of operations, will generate approximately **\$3 million** annually to the local economy. This study examined sales tax revenues, related business development, visitor spending and other established categories. Nationally recognized multipliers were used in the calculations that are referenced in the complete *Gap Financing Plan*. Additionally, a new economic impact calculator has recently been developed by the ***League of Historic American Theatres*** which further demonstrates the profound impact of historic performing facilities have upon a community. ***The National Trust for Historic Preservation*** has stated that "In every successful downtown revitalization, a historic theatre is present and a driving force".

### **Construction Costs/Projected Cost Increases**

While construction estimates have varied over the years, with complete rehabilitation plans in hand, the project's contractor has finalized a price to complete the rehabilitation. If construction is finished this year (2005) that projected cost will remain the same (\$8.6 million – for remaining capital improvements and furniture, fixtures and equipment – lights, sound, projection equipment, seating, etc.). Increasing construction materials cost (concrete, steel, mechanical and plumbing equipment) will add \$500,000 annually to the rehabilitation cost. At this point, construction costs are increasing faster than fundraising can keep up.

### **Future Theatre Operations/Programming**

The Fox Tucson Theatre Foundation will manage theatre operations once construction is complete. A wide variety of programs (150+ annually) will be presented including; film, live entertainment, children's events and corporate and community activities. As the only 1,200-seat venue in Southern Arizona, many potential users including the *Tucson Symphony*, *Arizona Opera* and many others eagerly anticipate the theatre. An eight-year proforma of expenses and revenue, reviewed by local and National venue operators, confirms the economic viability of the project (see attached). The theatre will not only operate in the black, but surplus operational revenue will be available for debt service in addition to outside fundraising. Firm commitments are anticipated once an opening has been announced and confirmed by the Foundation. The presented document is a draft of possible activities in the first year of operations.

### **Fox Tucson Theatre Personnel**

For the past 5 ½ years, the Fox Tucson Theatre Foundation staff has been comprised of three individuals, an executive director, technical director and administrative associate. In February of 2005, a fourth staff person, a development associate will be added.

**Executive director Herb Stratford**, following three-years at the Tucson Arts District Partnership, has lead the project since its inception. He currently serves on the National Board of the ***League of Historic American Theatres***, a 400-member organization of historic theatre operators from around the United States. From 2000-2003, he served as the League's southwestern region ***Colleague***, a resource for emerging historic theatre

entities that were exploring the opportunities to restore an historic property. He has been a respected member of the Tucson Arts community for the past 22-years serving on numerous boards, commission's panels and other bodies. His accomplishments have been recognized by professional fundraisers, public relations and marketing and arts groups throughout the region for his work in the arts. With the assistance of his LHAT Board associates and the resources of the Fox Board, the transition to an operational theatre will be accomplished smoothly.

**Fox Technical director BC McKinney** brings 20 years of theatrical production experience to the project. Having worked professionally as a lighting designer locally, his professional contacts and experience are unparalleled in the community. Additionally, he has acted as a theatrical design consultant on three theatre projects.

**Administrative associate Jennifer Mix** has served as the administrative assistant as well as the project bookkeeper for the past 5 ½ years. She has guided the project through annual audits and reviews and has tracked all of the \$7 million plus in funding received to the project. She also is the volunteer coordinator and tracks the volunteer training and activities of over 200 active volunteers who participate in fundraising, historical research and building rehabilitation activities.

The position of **Development Associate** has attracted dozens of resumes, and interviews are on-going at this point. The ideal candidate will have experience and connections in the community with large gifts and will also assist with special events and other projects as assigned. The successful candidate will be on the job by the end of February.

#### **Fox 8-year Operational Pro-forma**

The attached operational pro-forma for the organization has been reviewed by professionals in the performing arts venue management business including Rich Singer at the Tucson Convention Center and Bob Papke and Gordon Kaye of SMG management. Additionally, two historic theatre operators, the *Atlanta Fox* (the most profitable historic theatre in the United States) and the *Charlottesville Virginia Paramount* theatre have reviewed the projections and found them to be sound. The pro-forma shows an operation which will attract nearly 70,000 new customers downtown to over 150 new events and will enable the theatre to operate profitably and in fact shows the capacity for debt service to a loan.

#### **Rio Nuevo TIF Funding**

The original Rio Nuevo funding amount, \$3.5 million, was expected to be 1/3 of the total rehabilitation cost. To date, \$3 million of the \$3.5 million has been released for use by the Foundation due to its match of private funds.

FTTF will commit to raising \$5.6 million for the project per the mutually negotiated financing plan to be submitted by Rio Nuevo staff.

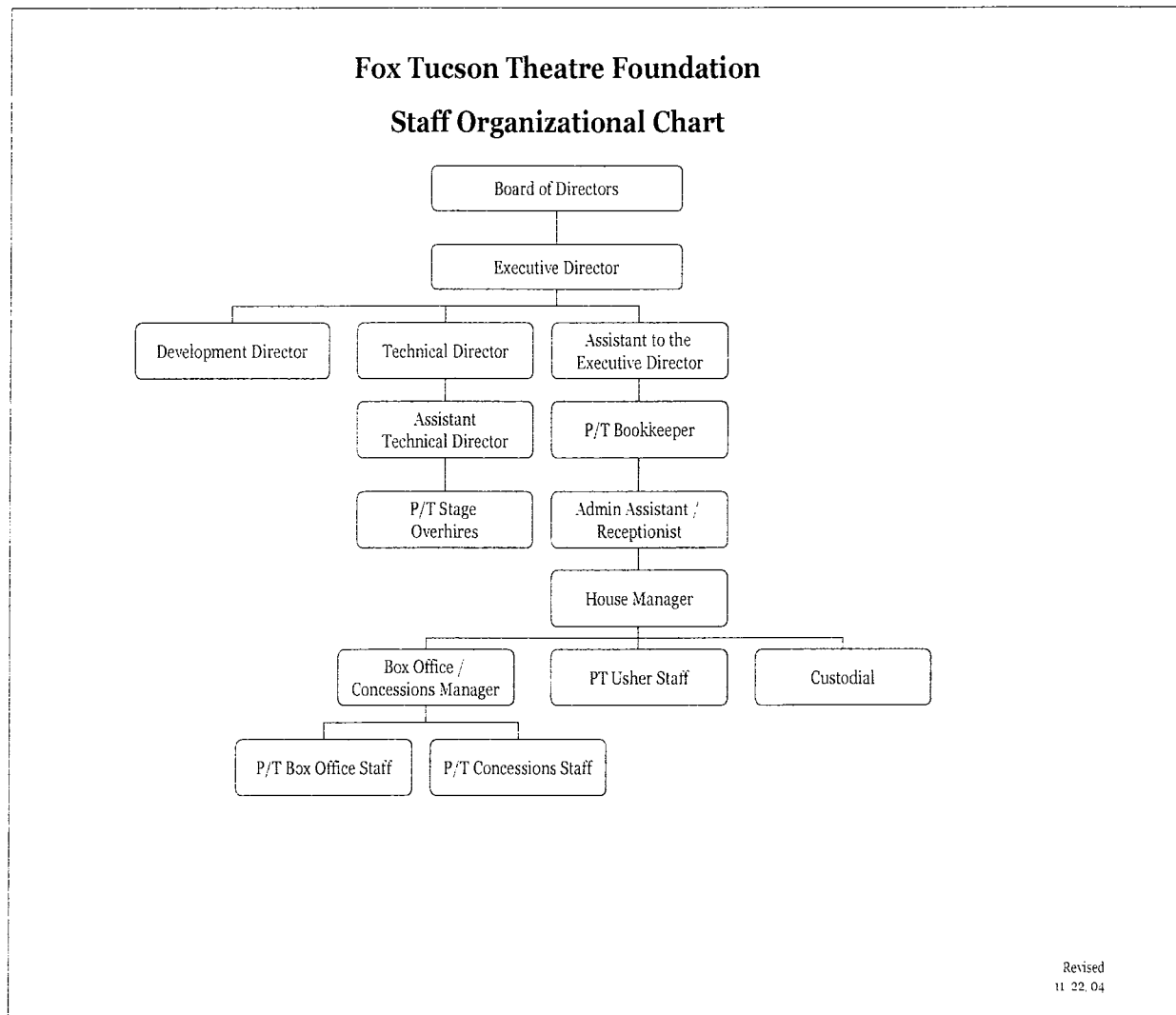
## Projected Fox Tucson Theatre Foundation Staff Job Descriptions 2005-2008

### Organizational Chart

While the existing staff of the Foundation (3) have accomplished a great deal of work, a larger work-force is needed to effectively manage an operational theatre. Based upon job descriptions of other, currently functioning historic theatres around the country, the attached job breakdown and duty descriptions outline the needed positions and responsibilities for the theatre.

Staff hiring will be staggered in order to best utilize the available resources (office space) and financial ability of the organization to support the positions. Some current job descriptions will therefore change when additional staff is on board, and as the work load increases. For example, the Assistant to the Director will continue to handle bookkeeping duties until a P/T Bookkeeper is on staff, and a box office manager will be a part of the administration team once the theatre is in year three (3) of operation with 50% of capacity of shows running.

The final proposed staff position, Educational Coordinator, will only be filled, in 2008, if funds are available, and if there is a demonstrated need for the position. The following Organizational Chart depicts the proposed complete staff resources by 2008.



Fox Tucson Theatre Foundation  
Eight Year Operations Budget

	2005	2006	2007	2008	2009	2010	2011	2012	NOTES
<b>Fox Tucson Theatre Income</b>									
<i>Rentals:</i>									
Facility Rental (Auditorium/Meeting Rooms)	\$ -	\$ 166,100.00	\$ 191,015.00	\$ 219,667.00	\$ 252,617.00	\$ 270,300.00	\$ 270,300.00	\$ 270,300.00	
Concessions	\$ -	\$ 188,000.00	\$ 210,000.00	\$ 231,000.00	\$ 254,100.00	\$ 254,100.00	\$ 254,100.00	\$ 254,100.00	
Merchandise Sales & Non Event Concessions	\$ -	\$ 26,000.00	\$ 26,000.00	\$ 26,000.00	\$ 26,000.00	\$ 26,000.00	\$ 26,000.00	\$ 26,000.00	
Building Preservation / Cultural Development/ Tkt Surcharge	\$ -	\$ 50,000.00	\$ 60,000.00	\$ 65,000.00	\$ 65,000.00	\$ 65,000.00	\$ 65,000.00	\$ 65,000.00	
Merchandise Sales Commission	\$ -	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	
Catering Commission	\$ -	\$ 3,045.00	\$ 3,045.00	\$ 3,045.00	\$ 3,045.00	\$ 3,045.00	\$ 3,045.00	\$ 3,045.00	
Ticket Master Rebate	\$ -	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00	
Additional Services Charges	\$ -	\$ 35,000.00	\$ 40,000.00	\$ 45,000.00	\$ 50,000.00	\$ 54,950.00	\$ 54,950.00	\$ 54,950.00	
Operation Reserve Draw	\$ 150,000.00	\$ 100,000.00	\$ 100,000.00	\$ 50,000.00	\$ -	\$ -	\$ -	\$ -	
Private Fundraising	\$ 500,000.00	\$ 600,000.00	\$ 250,000.00	\$ 150,000.00	\$ 150,000.00	\$ 150,000.00	\$ 150,000.00	\$ 150,000.00	
Annual Campaign / Membership	\$ 10,000.00	\$ 20,000.00	\$ 30,000.00	\$ 45,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	
Annual Gala	\$ -	\$ 150,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	
Grants	\$ 75,000.00	\$ 45,000.00	\$ 45,000.00	\$ 45,000.00	\$ 30,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	
Investment Income	\$ -	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 15,000.00	\$ 15,000.00	
<b>Total Fox Tucson Theatre Income</b>	<b>\$ 735,000.00</b>	<b>\$ 1,424,145.00</b>	<b>\$ 1,071,060.00</b>	<b>\$ 995,712.00</b>	<b>\$ 1,001,762.00</b>	<b>\$ 1,019,395.00</b>	<b>\$ 1,024,395.00</b>	<b>\$ 1,024,395.00</b>	
<b>Fox Presents! Income</b>									
Event Playbill Ads	\$ -	\$ 15,000.00	\$ 15,000.00	\$ 20,000.00	\$ 25,000.00	\$ 28,000.00	\$ 30,000.00	\$ 30,000.00	
Fox Presents! (ticket sales revenue)	\$ -	\$ 80,000.00	\$ 91,100.00	\$ 100,000.00	\$ 125,000.00	\$ 150,000.00	\$ 155,000.00	\$ 160,000.00	
Film presentations	\$ -	\$ 84,000.00	\$ 98,000.00	\$ 112,000.00	\$ 112,000.00	\$ 112,000.00	\$ 112,000.00	\$ 112,000.00	
Show Sponsorship	\$ -	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	
Season Sponsorship	\$ -	\$ 10,000.00	\$ 10,000.00	\$ 15,000.00	\$ 15,000.00	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00	
<b>Fox Presents! Income</b>	<b>\$ -</b>	<b>\$ 192,000.00</b>	<b>\$ 217,100.00</b>	<b>\$ 250,000.00</b>	<b>\$ 280,000.00</b>	<b>\$ 313,000.00</b>	<b>\$ 320,000.00</b>	<b>\$ 325,000.00</b>	
<b>Fox Presents! Expense</b>									
	2005	2006	2007	2008	2009	2010	2011	2012	
Fox Presents! (talent/production fees)	\$ -	\$ 97,000.00	\$ 97,000.00	\$ 120,000.00	\$ 120,000.00	\$ 120,000.00	\$ 120,000.00	\$ 120,000.00	
Credit Card Charges	\$ 1,500.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	
Fox Presents!/Season Advertising	\$ 7,000.00	\$ 10,000.00	\$ 12,000.00	\$ 15,000.00	\$ 18,000.00	\$ 20,000.00	\$ 22,000.00	\$ 22,000.00	
Playbill Production & Printing	\$ 5,000.00	\$ 5,000.00	\$ 7,500.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	
Film Presentation	\$ -	\$ 28,000.00	\$ 28,000.00	\$ 28,000.00	\$ 28,000.00	\$ 28,000.00	\$ 28,000.00	\$ 28,000.00	
Facility Rental	\$ -	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	
Children's programming	\$ -	\$ 3,750.00	\$ 3,750.00	\$ 3,750.00	\$ 3,750.00	\$ 3,750.00	\$ 3,750.00	\$ 3,750.00	
Audience Enrichments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Total Self Presenting Expenses</b>	<b>\$ 13,500.00</b>	<b>\$ 223,750.00</b>	<b>\$ 228,250.00</b>	<b>\$ 256,750.00</b>	<b>\$ 259,750.00</b>	<b>\$ 261,750.00</b>	<b>\$ 263,750.00</b>	<b>\$ 263,750.00</b>	
<b>Fox Presents! Income</b>	<b>\$ -</b>	<b>\$ 192,000.00</b>	<b>\$ 217,100.00</b>	<b>\$ 250,000.00</b>	<b>\$ 280,000.00</b>	<b>\$ 313,000.00</b>	<b>\$ 320,000.00</b>	<b>\$ 325,000.00</b>	
<b>Fox Presents! Expense</b>	<b>\$ 13,500.00</b>	<b>\$ 223,750.00</b>	<b>\$ 228,250.00</b>	<b>\$ 256,750.00</b>	<b>\$ 259,750.00</b>	<b>\$ 261,750.00</b>	<b>\$ 263,750.00</b>	<b>\$ 263,750.00</b>	
<b>Net Profit/Loss</b>	<b>\$ (13,500.00)</b>	<b>\$ (31,750.00)</b>	<b>\$ (11,150.00)</b>	<b>\$ (6,750.00)</b>	<b>\$ 20,250.00</b>	<b>\$ 51,250.00</b>	<b>\$ 56,250.00</b>	<b>\$ 61,250.00</b>	



Fox Tucson Theatre Foundation  
Eight Year Operations Budget

	2005	2006	2007	2008	2009	2010	2011	2012	NOTES
<b>Fundraising Expenses</b>									
Corp / Individual Solicitation	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00	\$ 10,000.00	\$ 10,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	
Software Maintenance Fees	\$ 2,500.00	\$ 5,000.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	
Appreciation Events	\$ -	\$ 1,000.00	\$ 750.00	\$ 750.00	\$ 750.00	\$ 750.00	\$ 750.00	\$ 750.00	
Total Fundraising Expenses	\$ 22,500.00	\$ 26,000.00	\$ 22,250.00	\$ 12,250.00	\$ 12,250.00	\$ 7,250.00	\$ 7,250.00	\$ 7,250.00	
<b>Operational Expenses</b>									
Accounting Services	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	
Acknowledgement (donors and volunteers)	\$ 18,000.00	\$ 18,000.00	\$ 10,000.00	\$ 5,000.00	\$ -	\$ -	\$ -	\$ -	
Bank Fees / Credit Card Fees	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,500.00	\$ 1,500.00	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00	
Building Maintenance	\$ 6,000.00	\$ 15,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	
Concessions	\$ -	\$ 62,666.00	\$ 70,000.00	\$ 75,000.00	\$ 76,666.00	\$ 78,333.00	\$ 78,333.00	\$ 78,333.00	
Taxes & Licenses	\$ 10,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	
Janitorial / Supplies	\$ 7,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	
Business Insurance									
Commercial Property Insurance	\$ 12,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	
Directors Liability	\$ 1,200.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	
Contingency / Misc.	\$ 3,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	
Dues / Subscriptions	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	
Employee Expenses									
Salaries	\$ 181,933.33	\$ 279,543.50	\$ 312,023.00	\$ 339,107.35	\$ 349,280.57	\$ 359,758.98	\$ 370,551.74	\$ 381,668.29	
Payroll Taxes (FICA, SUI, FUI)	\$ 18,975.65	\$ 24,455.43	\$ 28,580.00	\$ 31,397.18	\$ 32,339.10	\$ 33,309.27	\$ 34,308.55	\$ 35,337.80	
Benefits	\$ 8,050.00	\$ 10,550.00	\$ 12,675.00	\$ 14,175.00	\$ 14,175.00	\$ 14,175.00	\$ 14,175.00	\$ 14,175.00	
Health Insurance	\$ -	\$ -	\$ -	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	
Parking	\$ 1,800.00	\$ 1,800.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,100.00	\$ 2,100.00	
Staff Development	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 7,000.00	\$ 7,000.00	
Travel	\$ 750.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,500.00	\$ 1,500.00	
Meals & Entertainment	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	
Merchandise	\$ -	\$ 9,000.00	\$ 5,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	
Office Equipment	\$ 5,000.00	\$ 10,000.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	
Office Supplies	\$ 3,600.00	\$ 3,600.00	\$ 4,000.00	\$ 4,500.00	\$ 4,500.00	\$ 4,500.00	\$ 4,500.00	\$ 4,500.00	
Postage / Courier	\$ 3,900.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,200.00	\$ 3,200.00	
Printing / Reproduction	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	
Telephone / DSL	\$ 6,000.00	\$ 6,000.00	\$ 6,500.00	\$ 6,800.00	\$ 6,800.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	
Utilities (Electricity / Water)	\$ 14,000.00	\$ 60,000.00	\$ 62,000.00	\$ 65,000.00	\$ 68,000.00	\$ 70,000.00	\$ 72,000.00	\$ 74,000.00	
Website Hosting / Maint.	\$ -	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 2,500.00	
Cultural Resource Fund (1/2 Ticket surcharge)	\$ -	\$ 25,000.00	\$ 30,000.00	\$ 32,500.00	\$ 32,500.00	\$ 32,500.00	\$ 32,500.00	\$ 32,500.00	
Mortgage	\$ 40,800.00	\$ 40,800.00	\$ 40,800.00	\$ 40,800.00	\$ 40,800.00	\$ 40,800.00	\$ 40,800.00	\$ 40,800.00	
BID taxes/Property Tax	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	
Security Monitoring	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	
Advertising expense/Marketing	\$ 50,000.00	\$ 35,000.00	\$ 35,000.00	\$ 35,000.00	\$ 35,000.00	\$ 35,000.00	\$ 35,000.00	\$ 35,000.00	
Total Operational Expenses	\$ 425,208.98	\$ 666,114.93	\$ 709,778.00	\$ 745,779.53	\$ 756,560.67	\$ 772,176.25	\$ 788,768.29	\$ 803,914.09	
<b>Total Expenses</b>	\$ 461,208.98	\$ 915,864.93	\$ 960,278.00	\$ 1,014,779.53	\$ 1,028,560.67	\$ 1,041,176.25	\$ 1,059,768.29	\$ 1,074,914.09	
RESERVE Preservation Fund Balance (1/2 ticket surcharge)	\$ -	\$ 25,000.00	\$ 55,000.00	\$ 87,500.00	\$ 120,000.00	\$ 152,500.00	\$ 185,000.00	\$ 217,500.00	
<b>Operations</b>									
Income	\$ 735,000.00	\$ 1,616,145.00	\$ 1,288,160.00	\$ 1,245,712.00	\$ 1,281,762.00	\$ 1,332,395.00	\$ 1,344,395.00	\$ 1,349,395.00	
Expense	\$ 461,208.98	\$ 915,864.93	\$ 960,278.00	\$ 1,014,779.53	\$ 1,028,560.67	\$ 1,041,176.25	\$ 1,059,768.29	\$ 1,074,914.09	
<b>Income / Loss</b>	\$ 273,791.02	\$ 700,280.07	\$ 327,882.00	\$ 230,932.47	\$ 253,201.33	\$ 291,218.75	\$ 284,626.71	\$ 274,480.91	

**Fox Tucson Theatre Foundation  
Projected 2006 Rental/Concessions Income**

January				
Category	Days of use	Attendance	Revenue	Concessions
Performance - Rental Use	6	3,600	\$ 7,200.00	\$ 5,400.00
Rehearsal - Rental Use	3	N/A	\$ 1,800.00	N/A
Reception/Banquet/Meetings	6	N/A	\$ 6,000.00	\$ 1,800.00
Fox Presents! Performance	0	0	\$ -	\$ -
Movies	1	600	\$ 1,200.00	\$ 2,400.00
Children's	0	0	\$ -	\$ -
Sub - Total			\$ 16,200.00	\$ 9,600.00
Total	16	4,200		\$ 25,800.00

March				
Category	Days of use	Attendance	Revenue	Concessions
Performance - Rental Use	6	3,600	\$ 7,200.00	\$ 5,400.00
Rehearsal - Rental Use	3	N/A	\$ 1,800.00	N/A
Reception/Banquet/Meetings	3	N/A	\$ 3,000.00	\$ 900.00
Fox Presents! Performance	1	600	\$ 1,200.00	\$ 900.00
Movies	1	600	\$ 1,200.00	\$ 2,400.00
Children's	0	0	\$ -	\$ -
Sub - Total			\$ 14,400.00	\$ 9,600.00
Total	14	4,800		\$ 24,000.00

May				
Category	Days of use	Attendance	Revenue	Concessions
Performance - Rental Use	5	3,000	\$ 6,000.00	\$ 4,500.00
Rehearsal - Rental Use	1	N/A	\$ 600.00	N/A
Reception/Banquet/Meetings	0	N/A	\$ -	\$ -
Fox Presents! Performance	1	600	\$ 1,200.00	\$ 900.00
Movies	3	1,800	\$ 3,600.00	\$ 7,200.00
Children's	1	400	\$ 600.00	\$ 400.00
Sub - Total			\$ 12,000.00	\$ 13,000.00
Total	11	5,800		\$ 25,000.00

July				
Category	Days of use	Attendance	Revenue	Concessions
Performance - Rental Use	0	0	\$ -	\$ -
Rehearsal - Rental Use	0	N/A	\$ -	\$ -
Reception/Banquet/Meetings	1	N/A	\$ 1,000.00	\$ 300.00
Fox Presents! Performance				
Movies	13	7,800	\$ 12,400.00	\$ 31,200.00
Children's	1	400	\$ 600.00	\$ 400.00
Sub - Total			\$ 14,000.00	\$ 31,900.00
Total	15	8,200		\$ 45,900.00

February				
Category	Days of use	Attendance	Revenue	Concessions
Performance - Rental Use	7	4,200	\$ 8,400.00	\$ 6,300.00
Rehearsal - Rental Use	2	N/A	\$ 1,200.00	N/A
Reception/Banquet/Meetings	5	N/A	\$ 5,000.00	\$ 1,500.00
Fox Presents! Performance	0	0	\$ -	\$ -
Movies	2	1,200	\$ 2,400.00	\$ 4,800.00
Children's	0	0	\$ -	\$ -
Sub - Total			\$ 17,000.00	\$ 12,600.00
Total	16	5,400		\$ 29,600.00

April				
Category	Days of use	Attendance	Revenue	Concessions
Performance - Rental Use	7	4,200	\$ 8,400.00	\$ 6,300.00
Rehearsal - Rental Use	2	N/A	\$ 1,200.00	N/A
Reception/Banquet/Meetings	3	N/A	\$ 3,000.00	\$ 900.00
Fox Presents! Performance	2	1,200	\$ 2,400.00	\$ 1,800.00
Movies	1	600	\$ 1,200.00	\$ 2,400.00
Children's	0	0	\$ -	\$ -
Sub - Total			\$ 16,200.00	\$ 11,400.00
Total	15	6,000		\$ 27,600.00

June				
Category	Days of use	Attendance	Revenue	Concessions
Performance - Rental Use	0	0	\$ -	\$ -
Rehearsal - Rental Use	0	N/A	\$ -	\$ -
Reception/Banquet/Meetings	2	N/A	\$ 2,000.00	\$ 600.00
Fox Presents! Performance	0	0	\$ -	\$ -
Movies	16	9,600	\$ 14,450.00	\$ 38,400.00
Children's	1	400	\$ 600.00	\$ 400.00
Sub - Total			\$ 17,050.00	\$ 39,400.00
Total	19	10,000		\$ 56,450.00

August				
Category	Days of use	Attendance	Revenue	Concessions
Performance - Rental Use	0	0	\$ -	\$ -
Rehearsal - Rental Use	0	N/A	\$ -	\$ -
Reception/Banquet/Meetings	1	N/A	\$ 1,000.00	\$ 300.00
Fox Presents! Performance				
Movies	13	7,800	\$ 12,250.00	\$ 31,200.00
Children's	1	400	\$ 600.00	\$ 400.00
Sub - Total			\$ 13,850.00	\$ 31,900.00
Total	15	8,200		\$ 45,750.00

September					October				
Category	Days of use	Attendance	Revenue	Concessions	Category	Days of use	Attendance	Revenue	Concessions
Performance - Rental Use	5	3,000	\$ 6,000.00	\$ 4,500.00	Performance - Rental Use	4	2,400	\$ 4,800.00	\$ 3,600.00
Rehersal - Rental Use	3	N/A	\$ 1,800.00	N/A	Rehersal - Rental Use	2	N/A	\$ 1,200.00	N/A
Reception/Banquet/Meetings	2	N/A	\$ 2,000.00	\$ 600.00	Reception/Banquet/Meetings	4	N/A	\$ 4,000.00	\$ 1,200.00
Fox Presents! Performance	1	600	\$ 1,200.00	\$ 900.00	Fox Presents! Performance	1	600	\$ 1,200.00	\$ 900.00
Movies	0	0	\$ -	\$ -	Movies	1	600	\$ 1,200.00	\$ 2,400.00
Children's	1	400	\$ 600.00	\$ 400.00	Children's	0	0	\$ -	\$ -
Sub - Total			\$ 11,600.00	\$ 6,400.00	Sub - Total			\$ 12,400.00	\$ 8,100.00
Total	12	4,000		\$ 18,800.00	Total	12	3,600		\$ 20,500.00
November					December				
Category	Days of use	Attendance	Revenue	Concessions	Category	Days of use	Attendance	Revenue	Concessions
Performance - Rental Use	3	1,800	\$ 3,600.00	\$ 2,700.00	Performance - Rental Use	4	2,400	\$ 4,800.00	\$ 3,600.00
Rehersal - Rental Use	0	N/A	\$ -	N/A	Rehersal - Rental Use	0	N/A	\$ -	N/A
Reception/Banquet/Meetings	2	N/A	\$ 2,000.00	\$ 600.00	Reception/Banquet/Meetings	5	N/A	\$ 5,000.00	\$ 1,500.00
Fox Presents! Performance	3	1,800	\$ 3,600.00	\$ 2,700.00	Fox Presents! Performance	0	0	\$ -	\$ -
Movies	1	600	\$ 1,200.00	\$ 2,400.00	Movies	1	600	\$ 1,200.00	\$ 2,400.00
Children's	0	0	\$ -	\$ -	Children's	0	0	\$ -	\$ -
Sub - Total			\$ 10,400.00	\$ 8,400.00	Sub - Total			\$ 11,000.00	\$ 7,500.00
Total	9	4,200		\$ 18,800.00	Total	10	3,000		\$ 18,500.00
Projected Total Days of Use		164							
Projected Attendance		67,400							
% of Capacity	45%								
		Projected Total Rental							
		Projected Total Concessions							
		Total Rental/Concessions Profit							
<b>Concessions Formulas</b> • Performance - Rental Use = \$1.50 a person X 600 in attendance X # of events • Rehersal - Rental Use = No Concession Income • Fox Presents! = \$1.50 per person X 600 in attendance X # of events • Movie = \$4.00 per person X 600 in attendance X # of events • Reception/Banquets/Meetings = \$300.00 flat fee X # of events • Children's = \$1.00 per person X 400 in attendance X # of events					<b>Attendance Formulas</b> • Performance - Rental Use = 600 in attendance X # of events • Rehersal - Rental Use = no attendance - Flat Fee \$600.00 • Fox Presents! Performance = 600 in attendance X # of events • Movies = 600 in attendance X # of events • Reception/Banquets/Meetings = 100 in attendance X # of events • Children's = 400 in attendance X # of events				
		\$	166,100.00					\$	166,100.00
		\$	189,800.00					\$	189,800.00
		\$	355,900.00					\$	355,900.00

# Breakdown of Funds Raised

ATTACHMENT D

<b>Government Grants</b>	<b>Amount</b>	<b>Date</b>
Back To Basics Grant - Marquee	\$ 80,000.00	
Back To Basics Grant - Roof	\$ 50,000.00	March 2003
City of Tucson / Brownfields Project	\$ 7,000.00	Nov. 2000
City of Tucson / Downtown Projects Grant	\$ 25,000.00	Dec. 1999
Heratige Grant	\$ 88,500.00	
HUD Grant	\$ 1,000,000.00	July 2002
Kolbe Grant	\$ 430,000.00	
Managers Downtown Grant	\$ 20,000.00	
Rio Nuevo	\$ 3,500,000.00	

**Total Government \$ 5,200,500.00**

<b>Non-Government Grants</b>		
American Express	\$ 5,000.00	Dec. 2004
Bank Of America	\$ 10,000.00	
Bank One	\$ 5,000.00	Nov. 2001
Bank One	\$ 15,000.00	
Gannett Foundation	\$ 5,000.00	April 2001
Gannett Foundation	\$ 5,000.00	April 2002
Gannett Foundation	\$ 5,000.00	May 2002
Gannett Foundation	\$ 5,000.00	April 2003
Hanson Institute / U of A	\$ 10,000.00	March 2004
Mulchay Foundation	\$ 160,000.00	
O'Reilly Motor Company	\$ 5,000.00	2001
Southwestern Foundation - Marquee	\$ 25,000.00	
Southwestern Foundation - Roof	\$ 50,000.00	
The Eugene & Wileta Denton Foundation	\$ 5,000.00	Jan. 2004
Tucson Electric Power	\$ 80,000.00	2000
Tucson -Pima Arts Council	\$ 3,336.00	July 2001
Tucson-Pima County Historical Commission	\$ 1,500.00	March 2001
United Way of Tucson	\$ 1,000.00	May 2002

**Total Non-Government \$ 395,836.00**

**Private Contributions**

Buy a Seat Sales	\$	39,075.00	July 2002 - Present
Karl & Stevie Eller - Marquee	\$	80,000.00	April 2001
Endowments	\$	50,000.00	2004
Friends of the Fox - \$250 Level	\$	40,700.00	Dec. 2003 - Present
Friends of the Fox - \$500 Level	\$	10,050.00	Dec. 2003 - Present
Friends of the Fox - \$1,000 Level	\$	10,000.00	Oct. 2003 - Present
Friends of the Fox - \$10,000 Level	\$	120,000.00	Jan. 2004 - Present
Friends of the Fox - \$2,500 Level	\$	5,000.00	Dec. 2003 - Present
Friends of the Fox - \$7,500 Level	\$	22,500.00	Dec. 2003 - Present
Friends of the Fox - Other	\$	710.00	Nov. 2003 - Jan. 2005
Gala Attendance	\$	24,027.50	Feb. 2002 - June 2004
Gala Auction	\$	28,014.00	April 2003 - June 2004
Gala Donations	\$	4,236.25	March 2003 - May 2004
Gala Sponsorships	\$	14,550.00	July 2003 - June 2004
Grants - Unrestricted	\$	100.00	Nov. 2002
Merchandise Sales	\$	3,317.44	July 2002 - Dec. 2004
Newsletter Subscriptions	\$	1,725.00	Jan. 2004 - Present
Open House Attendance	\$	8,211.65	Sept 2003
Open House Beverage Sales	\$	1,259.00	Sept 2003
Open House Donations	\$	783.81	Oct. 2002 - Oct. 2004
Open House Food Sales	\$	1,342.00	Sept. 2003
Open House Merchandise Sales	\$	773.60	Sept. 2003
Open House Sponsorship	\$	750.00	Aug. 2003 - Sept. 2003
Restricted	\$	41,800.00	March 2003 - Present
Sidewalk Stars	\$	32,500.00	Sept. 2002 - Present
Stock Contributions	\$	14,973.00	Nov. 2003
Unrestricted	\$	48,866.86	July 2001 - Present

**Funds Raised October 1999 - January 2002**

Fundraising Events (Oct. 99 - Jan. 02)	\$	66,007.74
Merchandise Sales (Oct. 99 - Jan. 02)	\$	1,336.03
Private Funding (Oct. 99 - Jan. 02)	\$	134,058.30

<b>Total Private Contributions</b>	<b>\$</b>	<b>806,667.18</b>
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In-Kind Contributions	\$	719,809.23	July 2001-Present
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<b>Total Contributions</b>	<b>\$</b>	<b>7,122,812.41</b>
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**Number of Private Donors**

- General Public	606
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- Foundations/Corporations/Clubs	80
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<b>Total Donors</b>	<b>686</b>
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**Funds Raised since 1/14/05 AZ Daily Star Article**

<b>\$</b>	<b>26,153.86</b>
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**Fox Tucson Theatre Foundation  
Donations Breakdown  
July 2002 - Present**

ATTACHMENT E

**\$1,000,000 - \$10,001**

- 1 City of Tucson - Back To Basics
- 2 City of Tucson Downtown Projects Grant
- 3 Gannett Foundation
- 4 Hannon, Robert & Marian
- 5 Hege, Keith and Elizabeth
- 6 Heritage Grant
- 7 HUD Grant
- 8 Kolbe Grant
- 9 Managers Downtown Grant
- 10 Mulcahy Foundation
- 11 Pappas, Phil
- 12 Patterson, Ellie & Tom
- 13 Paul, Larry
- 14 Rio Nuevo Multi Purpose District
- 15 Southwestern Foundation
- 16 Talen, Gerald & Emma
- 17 Tucson Electric Power

**\$10,000 - \$1,001**

- 19 American Express
- 20 Anonymous
- 21 Aslin, Jim & Sue
- 22 Baccus, Buck & Terry
- 23 Bank of America
- 24 Bank One Foundation
- 25 Bartick, Gary
- 26 Bring Funeral Home
- 27 Buehler-Garcia, B.
- 28 C.R. Birch Excavating and Grading
- 29 Carrillo, Eloise
- 30 City of Tucson - Brownfield Project
- 31 Chapman, Swain & Jodi
- 32 Click, Jim & Vicki
- 33 Cohen, David & Linda
- 34 Community Foundation of So. AZ
- 35 Cox Communications
- 36 Dollinger, Dr. Malin
- 37 Drachman, Lorraine
- 38 Dusenberry, Bruce & Lynne
- 39 Fernandez, Leon E.
- 40 Golden Eagle Distributors
- 41 Hanson Institute / U of A
- 42 Hillman & Morfoot
- 43 Insley, Fonda
- 44 Jewett, Alice
- 45 John Wesley Miller Companies
- 46 Johnston Hicks, Amy
- 47 Keiler, Richard
- 48 Kruse, Alan
- 49 Leader, Susan & John

# Fox Tucson Theatre Foundation

## Donations Breakdown

### July 2002 - Present

50	LP&G
51	McNulty, John
52	McVie, Christina Record & Elizabeth
53	McWhirter, Andrew & Karen
54	MET Foundation, Inc.
55	Morrison, Bob
56	MTCVB / Tucson Film Office
57	Nathan, Chuck & Diane
58	O'Reilly Motor Company
59	Pettis, Charles & Patricia
60	Portillo, Julieta
61	Pozez, Mrs. Evelyn
62	Reinhardt, Sonja
63	Richards, Lynn
64	Rickert, Paul "Skip"
65	Ryburn, Scott & Donna
66	Saint Pierre, Terri
67	Schoof, Shirley
68	Sethi, Dr. & Mrs. Gulshan
69	Sibert, Jolie
70	Stein, John
71	Stratford, Barbara N.
72	Stratford, Herb & Kerry
73	The Cheyney House LLC
74	The Eugene C. & Wiletta F. Denton Family
75	The Temp Connection
76	Tolbert, Elizabeth
77	Tucson Association of Realtors
78	Tucson-Pima Arts Council
79	Tucson-Pima County Historical Commission
80	United Way of Tucson
81	Vaughan, Richard
82	Wescott, Cherie
83	Wesley-Miller, John
84	Westcliff Housing Foundation

#### \$1,000 - \$251

85	Ackert, Briggs & Pat
86	Acosta, Ron
87	Alleva, Anselmo
88	Anonymous
89	Antzis, Stu & Arlene
90	Auerbach, Gary & Christine
91	AZ Daily Star
92	Barber, David & Anne
93	Barnes & Noble Booksellers
94	Baugh, Craig
95	Berzok, Robert & Linda
96	Boelts Stratford Associates
97	Braden, Andrew
98	Broadway Volvo
99	Buehler, Bill & Margie

**Fox Tucson Theatre Foundation  
Donations Breakdown  
July 2002 - Present**

100	Burnham, Peter & Elizabeth
101	Caporale, Patrick & Marilyn
102	Cashdollar, Robert & Joan
103	Cavanagh, Daniel & Jean
104	CDG Architects, LTD
105	Chaffee, Fred & Martha
106	Charbonneau, Lorena & Steven
107	Chatalas, George & Marcia
108	Cherry, Joe
109	Click, Jr., Jim
110	Comey, Ralph & Jacquelyn
111	Compass Bank
112	Congress Street Redevelopment
113	Cook, Catherine & Douglas
114	Cooper, Sondra
115	Craig, James & Zuleika
116	Crebbs, Janice
117	Cunningham, Marjorie & George
118	Dare, Judith
119	Diamond Foundation
120	Dorman, Randi
121	Dunbar, Kathleen & Richard
122	Durband, Don & Erin
123	East, Larry & Judith
124	Edmonson, Betty
125	Freeport-McMoRan Foundation
126	Freshwater, David
127	Frey, Clay
128	Gellman, Larry & Kristen
129	Gordon, Mary Louise
130	Gruver, Dr. & Mrs. Gene Gary
131	Gypton, Krista
132	Hays, John & Paralee
133	Henderson, Gary & Diana
134	Hibbert, Judith
135	Hillman, Jennifer
136	Hooper, Barbara & Roy
137	Hooper, Jim & Janet
138	Hughes Federal Credit Union
139	Ingenthron, Jon & Mary Ann
140	International Association of Fire Fighter
141	Jenkins, Jennifer
142	Jones, Helen & Preston
143	Jones, Maj. Gen. & Mrs. David
144	Juday, Nan
145	Kenney, Richard & Gladys
146	Kivel, Al & Janice
147	Koons, Lynn
148	KXCI-FM Community Radio
149	Ladd, Robert M.
150	Law Offices of Little & Little P.C.
151	Leach, Dan
152	Lee, David



**Fox Tucson Theatre Foundation**  
**Donations Breakdown**  
**July 2002 - Present**

153	Leiber, James & Fran
154	Leighton, Chris
155	Leone, Karen
156	Lovelace, Jim
157	Markovich, DeJan & Susan
158	Masterman, Lucy
159	Maxwell, Margaret
160	McWhirter, Ursula
161	Mix, Jennifer D.
162	Modine, Margaret
163	Moline, Jim & Ann
164	Monsoon Marketing Inc.
165	Moore, Barbara
166	Moore, John
167	Nerenberg, Jean & Jordan
168	Noggle, Roy
169	Nyman, John & Vicki
170	O'Hara, Karen
171	Ostapuk, Paul
172	Oyama, Hank
173	Pain, Armando
174	Palm Vista Estates
175	Pantano Rotary Club
176	Pedersen, Curt
177	Peltier, Alice
178	Peterson, Steve
179	Pfeuffer, Roger & Vera
180	Pintor, Art C.
181	Pyle, Charles & Nobuko
182	Raytheon Missile Systems
183	Regier Carr & Monroe, L.L.P.
184	Reuer, Lisa
185	Rosenthal, Ken & Jen
186	Russell, Harold & Margo
187	SAC/Society of Design Admin
188	Saddle Brooke Unit 29
189	Sam Levitz Furniture
190	Schmid, Bob
191	Schoneck, Barbara
192	Skinner, Tom
193	Slack, Roy
194	Snell & Wilmer
195	Spaulding, Patti
196	Stamm, Doug & Elaine
197	Still, Beatrice
198	Strittmatter, Janet
199	The Carl & Mabel E. Shurtz Foundation
200	Tisdale, Jane & Warren
201	Tucson Cinema Foundation
202	Turner, David & Linda
203	Utter, Steve & Sue
204	Van Wagner, Susan
205	Waesch, Herbert

# Fox Tucson Theatre Foundation

## Donations Breakdown

### July 2002 - Present

206	Walker, Robb
207	Walkup, Robert
208	Wells Fargo
209	Wenberg, Ruth
210	Wilson, Tom & Susan
211	Zeuch, Dennis & Sheila

#### \$250 - \$101

212	Accetta, Randy
213	Aguirre, Edna Meza
214	Akin, Ken & Gracia
215	Albertsons, Inc.
216	Alcoa, Inc.
217	Anderson, Beth
218	Auslander, Edith
219	Aviles, Enrique & Jennifer
220	AZ Manufacturing Specialties, L.L.C
221	Baker, Artie
222	Bales, David & Linda
223	Balinski, Rosemary & Pete
224	Banc One Securities Corporation
225	Banfield, A. Frederick
226	Barasch Greenberg, Barbara
227	Barraza, Clara
228	Barron, Jean
229	Benhase, Rhonda
230	Biggers, Doug
231	Biggers, Edwin & Joan
232	Blenman, Helen
233	Books Are Fun, Ltd.
234	Bradley, Bill & Emily
235	Brown, Tom & Jill
236	Bushek, Donna
237	Carapellucci, Daniel & Annette
238	Carlson, Edward & Dawn
239	Carmichael, John
240	Carton, Shelley
241	Cavender, Michael & Susan
242	Claassen, Robert
243	CODAC Behavioral Health
244	Cordes, Dorian
245	Corral, Eugene
246	Cox, Tim
247	Design Solutions
248	Doyle, Arlene
249	Eisner, Sigmund & Nancy
250	Ellenbogen, Suzanne
251	Ellertson, Robert & Marian
252	Engle, Frank & Mary
253	Erbe, Robert & Sue Ellen
254	Erickson, Karin
255	Farmers Investment Co.

**Fox Tucson Theatre Foundation**  
**Donations Breakdown**  
**July 2002 - Present**

256	Fearonce, Renate
257	Felix, Tony
258	Fiske, McNeil & Ruth
259	Fitzmaurice, Eileen
260	Frank, Barry
261	Friend, Greg & Joanne
262	Gibbons, Don & Dolores
263	Gonzales, Armando & Soumountha
264	Govern, SMSGT Charles & Eunyce
265	Greenberg, Barbara
266	Gross, Joseph
267	Gross, Mike
268	Hacherl, Michele
269	Halper, Steve & Jean
270	Hammerich, Ray
271	Hammonds, Gerrie
272	Harlow, Jr., John
273	Harper, Lew
274	Haskell, Don & Christine
275	Healy, Thomas & Joanne
276	Hernandez, E. Liane
277	Heshey, Jack
278	Hildebrand, John
279	Hill, Karen
280	Hobbs, Wendy
281	Holbrook, Jane
282	Holt, Helen
283	Hover, Freeman
284	Hueston, Harry & Frederick
285	Hunsberger, Penelope
286	Irwin, Laurel Ann
287	Irwin, Mary & Edward
288	Jenkins, JoAnne & Kenneth
289	Keene, James
290	Kissel, Kristian
291	Kramer, Roger
292	Lacagnina, Joseph
293	Ladd, Robert D.
294	Lake, Cathy & Chris
295	Lane, Linda
296	Little, William
297	Loustaunau, Richard
298	Lowell, James
299	Luningham, Robert
300	Lusch, Robert
301	Madden, Terry & Donna
302	Marcus, Janet & Frank
303	Markley, Jean
304	Matey, John
305	Matz, Diane
306	Maxwell, Gary & Barbara
307	Maxwell, Morgan & Ingrid
308	McKinney, B.C.

**Fox Tucson Theatre Foundation  
Donations Breakdown  
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309	McKinney, Molly
310	McKnight, Bill & Dede
311	McLaughlin, Jim & Deborah
312	Media Connections
313	Mohney, Leone
314	Monarchi, Linda
315	Morrison, Christy
316	Moshinsky, Flora
317	Murphy, Shari
318	Myers, Harmon & Edith
319	Nagle, Ray & Nancy
320	Nelson, Nancy
321	Niederhauser, John
322	Norris, Jonathan
323	Northern Trust Bank, N.A.
324	Offret, Dan
325	Osuna, Benjamin
326	Ott, Charles & Susan
327	Padilla, Terry
328	Peters, Jerry
329	Pollard, Liz
330	Polson, William
331	Prazak, Linda & Paul
332	Richter, A.J
333	Rightmer, Christopher
334	Rogers, Mary
335	RoLuffs, Janis
336	Rosen, Fred & Gertrude
337	Rosenthal, Elaine
338	Rueser, Rudy
339	Ruffenach, Steve
340	Rumble, Roger & Frances
341	Santa Maria, Dan
342	Santa Maria, Martha
343	Savoie, Suzanne
344	Schorr, Andrew and Trisa
345	Segneri, Cathy & Mike
346	Shorey, Mary Jane & David
347	Silverman, Jay
348	Singer, Richard
349	Siry, Jack & Magda
350	Skaggs, Kris
351	Somers, Carol
352	Soule, Sarah
353	Southern Aids Foundation
354	Stensrud, Ruth & Jefferson
355	Stith, Donald
356	Taylor, Jeanne
357	Taylor, Larry & Sandra
358	Thoreson, Karen
359	Touchstone Energy Cooperative
360	Tucson Airport Authority
361	Tucson Downtown Alliance, Inc.

# Fox Tucson Theatre Foundation

## Donations Breakdown

### July 2002 - Present

362	Tucson Heart Hospital
363	Tucson Museum of Art Docent Council
364	Turner, Tom
365	U of A Downtown RV Park
366	Valdez, Olivia
367	Van Nort, Steven
368	Van Riper, Richard
369	Wakefield, Julie
370	Walker, Balfour
371	Walters, Sharon
372	Warwick, Andrew
373	Welcome Wagon of Tucson Northeast
374	White, Nelda & Donald
375	Woll
376	Woods, Richard & Sharon
377	Workman, Bob & Cathy
378	Wright, Ann
379	Young, Gene & Kristina
380	Yukish, Joseph

#### \$100 - \$1

381	Aboud, Mike & Sally
382	Abrams, Steve
383	Abruzzo, Michele
384	Addison, William & Barbara
385	Allen, Nina Bell
386	Anderson, Linnea
387	Apra, Michael & Carole
388	Archangeli, Diana & Dante
389	Arizona Builders' Alliance
390	Arizona Theatre Company
391	Arnold, Robert & Dorothy
392	Aschenbrenner, Gail
393	Baker, Scott & Sherry
394	Bateman, Brian
395	Benton, Eugene
396	Bernal, John & Yolanda
397	Boelts, Carol
398	Bolding, Betsy
399	Bolin, Barbara
400	Brademas, James
401	Briscoe, Lyle & Nancy
402	Britt, Jeff
403	Brown, Jeff
404	Brown, William
405	Buckley, James
406	Buckman, Sue
407	Burchell, Joe
408	Burnett, Bonnie
409	Cambell, Robert
410	Campbell, Herbert
411	Carson, Michael

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412	Carter, Craig
413	Center Valley Landscape, Inc.
414	Cerino, John & Katherine
415	Garcia, Joe
416	Chaney, Mary
417	Chayet, Nikki
418	Chinsky, Rosalie
419	Ciotti, Edward & Grace
420	Clingan, Brittany
421	Cohen, Lawrence & Linda
422	Cook, Ronald
423	Cooper, Ruel
424	Crawford, Mary
425	Curtis, John & Jean
426	Daniels, Timothy
427	Dantzler, William & Barbara
428	Darton, Arthur
429	Davis, Clinton
430	Diamos, Artemis
431	Diamos, David G.
432	Diamos, Monica
433	Doak, James & Jill
434	Doran, James
435	Doren, Eleanor
436	Dorfman, Bruce
437	Douglas, Mary Peace
438	Doyle, Vicki
439	Duber, R.
440	Duffek, Kimberly
441	Dunn, Robert
442	Dunnigan, Greta
443	Dunnigan, Robert & Marilyn
444	Edson, Margie & Fred
445	Effken, Lawrence
446	Eglin, Evan & Molly
447	Elers, Karl & Sandy
448	Emley, Sharon
449	Ernsky, Doug & Susan
450	Evenchick, Mark
451	Evert, John & Sally
452	Farrell, Charles
453	Figueredo, Kenneth
454	Fink, Betty
455	Fischer, Theresa
456	Fishburn, Charlotte
457	Fisher, Randall
458	Flanagan, Tamara
459	Flores, Candace
460	Frontain, Richard
461	Frost, Alisa
462	Gabriel, Ellie
463	Gauvin, Jannette
464	Geller, Bernadette

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465	Geoffrion, Charles
466	Gerganoff, Doris
467	Goff, Kathie & Ben
468	Goldberg, Gerald & Barbara
469	Goodman, Margaret
470	Griffin, John & Doris
471	Groover, Leon & Clarissa
472	Gross, Steven
473	Grove, Larry
474	Guenther, Jonathan & Sharon
475	Guilfoil, Colleen
476	Hadley, Diana
477	Hall, Philip & Martha
478	Hall, Shelli
479	Hamel, Ann
480	Hanley Franko, Rose Marie
481	Hardin, Joyce
482	Harlan, Carl & Carolyn
483	Harris, Lynn
484	Harvey, Jeffrey
485	Hatch, Kathryn
486	Havens, Cathy
487	Hawke, Mr. & Mrs. George
488	Hedge, Joanne & Thomas
489	Heffelman, Jane
490	Herman, Laura Ann
491	Hodesson, Marian
492	Hoelter, John & Diane
493	Holbrook, Alyce
494	Holloway, Mitzi
495	Holmes, Bill
496	Holtzman, Barbara
497	Holub, Jan
498	Howell, Betty
499	Howell, Robert & Claudia
500	Hoxie, Natalie
501	Huestis, Douglas & Rosemary
502	Humphrey, Pam
503	Hutchins, ML
504	Jackson, William
505	Jewett, Jill
506	Johnson, Margit
507	Jones, Dennis & Paula
508	Joyce, Clayton & Marilyn
509	K.A.K. Investments Inc.
510	Kaneen, Rick
511	Katzky, Jerome
512	Kececioglu, Dr. John
513	Kendall, L. Jean
514	Ketchum, Lynn & Barbara
515	Khawam, Jean-Claude & Sandra
516	Kies, Trudi
517	Klingenberg, Gladys

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518	Knox, Deborah
519	Kozolchyl, Billie & Boris
520	Krotenberg, Stanley
521	LaMantia, Joseph
522	Lamb, Mary Lou
523	Lane, Robert & Susan
524	Lang, Jim
525	Law Offices of Carol L. Lohmann P.C.
526	Levine, Lori
527	Lewis, Eileen
528	Lincoln, Larry & Anne
529	Litvack, Julius & Elaine
530	Livin, Lyn
531	Lofquist, William & Luanne
532	Logan, DeNeefe & Jean
533	Lohman, Carol
534	Lopez, Annie
535	Loring, Eugene
536	Ludwig, Carmen
537	Lutzel, Rosita & John
538	Lyons, Dan & Bettina
539	Mabry, Linda
540	MacNeill, Elizabeth & Billy Crown
541	Maley, Anne
542	Margeson, Patricia
543	Marks, Selma Paul
544	Marrs, Tony & Kerry
545	Marshall, Arlene
546	Martin, Pauline
547	Matson, Cecelia
548	May, Warren & Felicia
549	Mayfield, Theresa & Clifton
550	Maytorena, Maria
551	Mc Mann, Eleanor
552	McCreedy, Glenn
553	McElroy, Michael & Barbara
554	McKay, William & Kim
555	McMahon, Tom & Elizabeth
556	McMann, Eleanor
557	McNulty, Jacquie
558	Meares, Patricia
559	Meriwether, Doug
560	Metz, Stephen
561	Microsoft Matching Gifts Program
562	Miescher, Frances
563	Milburn, Nancy
564	Miller, Virginia
565	Mitchel, Marie
566	Mitchell, Lucy
567	Mitchell, Valerie
568	Mora, Martin & Anna
569	Morabia, Nan
570	Moreno, Ruben & Irma



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571	Morton, Steve & Candy
572	Mountain Marketing of Northern AZ
573	Mueller, John & Janice
574	Muney, Shirley
575	Neumann, Ursula
576	Nielsen, Ronald
577	Niemi, Allan & Marcella
578	Nintzel, James
579	Northrup, Charles
580	Novak, Barbara
581	Onak, Thomas & Sharon
582	O'Neal, John & Robyn
583	Oseran, Shana
584	Park Place
585	Parkhurst, Janet
586	Parks, Toby
587	Parnell, Thomas & Suzanne
588	Parsons, John & Joan
589	Partin, Jerry
590	Paul Marks, Selma
591	Perkins, Richard & Gloria
592	Perls, Leslie
593	Perry, Ford & Wilma
594	Pfaffl, Carolyn
595	Pignatelli, Jim & Dyan
596	Plascencia, Cristina
597	Poliakoff, Jane
598	Poster, Charles
599	Preceptor Alpha Epsilon
600	Probasco, Opha
601	Programs for the Arts, Inc.
602	Rainey, Calvin & Constance
603	Rasche, Clark & Mary
604	Richard Fancon Insurance Agency
605	Richter, Kay
606	Ridder, Joan
607	Ritter-Baker, Laura
608	Rittoff, Leoma
609	Rogerson, Jane D.
610	Rufe, Laurie
611	Russell, Harry & Estelle
612	Russell, Nathan
613	Sanchez, Bertha
614	Sandock, Kenneth & Beverly
615	Sanger, Christopher
616	Saxby, Liz
617	Scalise, Linda
618	Schiever, Lawrence & Shirley
619	Schoening, Bill
620	Schultz, Charles & Judith
621	Shay, Daniel
622	Shelton, Bob & Linda
623	Sherlock, Kevin

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624	Shores, Ruth
625	Silverman, Rene & Ted
626	Sinclair, Arthur & Gail
627	Skinner, Carolyn
628	Small, Susan
629	Smith, Guy
630	Smith, Joseph & Patricia
631	Snodgrass, Kathryn
632	Snow, Shirley
633	Solot, Sonny & Ruth-Jean
634	Spackeen, Daryl & Robert
635	Spear, Anthony & Gail
636	Sprung, Jennifer
637	Stepelton, Sherry & Ben
638	Stibbe, Sue
639	Stilb, Elaine
640	Stokes, Suzanne
641	Story, Don
642	Strauss, Robert
643	Stromberg, Floyd
644	Sullivan, Tony & Kathy
645	Summers, CherRon
646	Sundt, Robert & Frances
647	Swanson, Mary
648	Sweet, Chuck
649	Swingle, Jo Ann
650	Tamsen, Judy
651	Tauro, Diane
652	Taylor, Doug
653	Tempestini, Robert
654	Teplitsky, Jeffrey & Claudia
655	Terry, Stephen & Barbara
656	Thomas, Alan
657	Thomas, Joseph & Vida
658	Thomas, Mrs. Alan
659	Thompson, Tracy
660	Thorbun, Eva & Dean
661	TL Roof & Associates
662	Traficanti, Pamela
663	Tribolet, Shirley
664	Trinacty, Sue
665	Tully, Judith
666	Underwood, William & Mary
667	Valdez, Evangeline
668	Vasquez, Frank
669	Voss, Linda
670	Waid, James & Beverly
671	Wall, Nancy
672	Weil, Greg & Joan
673	Werbylo, Colleen
674	Werner, Susan
675	Westray, Virginia
676	Whitaker, Carol

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677	Wilcox, Clyde & Bette
678	Williams, Eric
679	Williams, Judith
680	Wilson, Clifton
681	Woityra, Gerald & Gayl
682	Wong, Mary
683	Wooten, Janet
684	Wunder, Valerie
685	Yancey, James
686	Zank, Ellen

